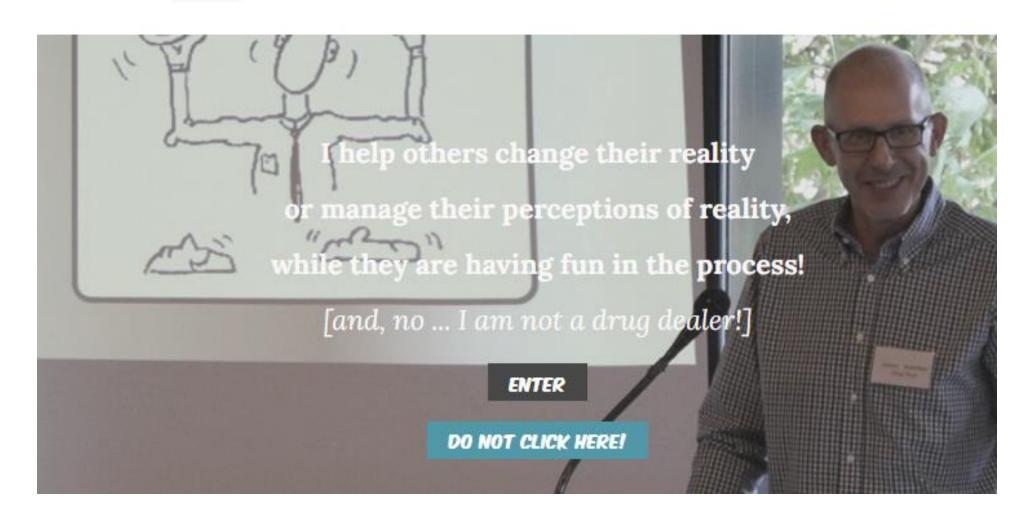


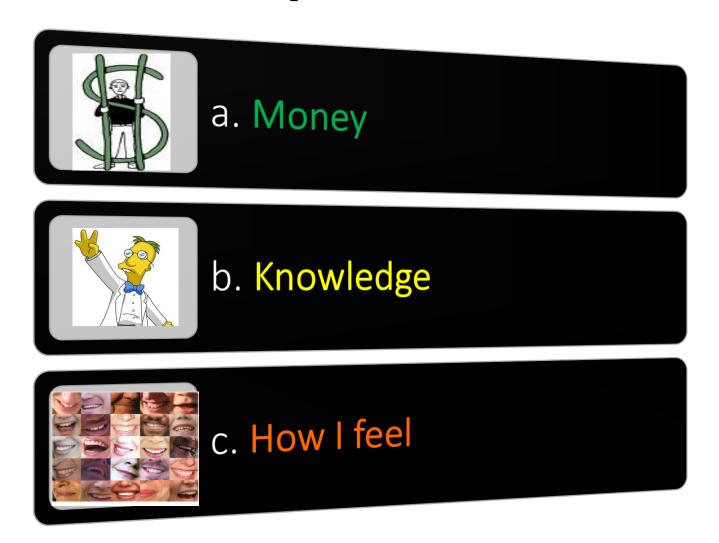
CHANGE

ANGELOS RODAFINOS, PHD

HOME BOOKS SEMINARS CONSULTING FREE STUFF ABOUT DR RO CONTACT -



What's more important?









.....5......

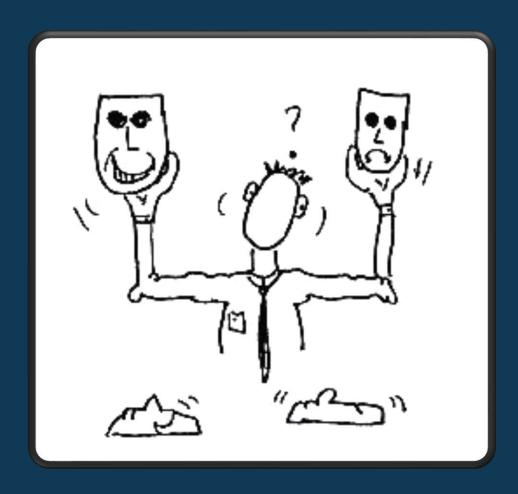
.....3......

.....1......

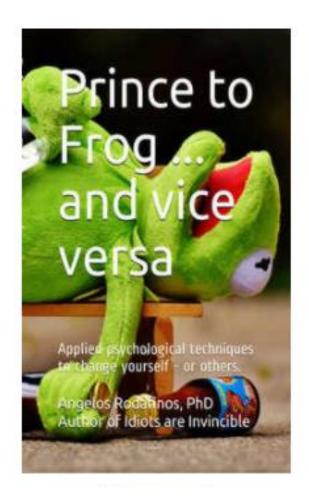


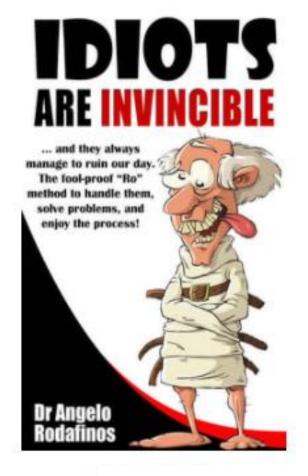


CHOICES



Which one shall I wear today?





A manual for those who want to change something in their lives or in the lives of people around them.

Improve the quality of your life, changing either a) the conditions or b) your perception of the conditions.

Who are the idiots?



THE OTHERS





The Idiots' Club

O Public group · 599 members







About

Discussion

Rooms

Members

Events

Media

Files









Become a P.P.S.

(Professional Problem Solver)



1 mittelgroßer Krautkopf wird aufgehobelt und mit etwas bei gedämpft. Dann fügt man 3 Eßlöffel Semmelbrosel daras wom Feuer. Wenn die Masse ausgekühlt ist, gibt man ungehoben Wehl auf ein Brett und wirkt einen strengen Nudenter zu einer langen Wurst und schneidet von dieser die Naden gekocht und mit gerösteten Semmelbroseln übergassen werden.

Rrautwiderl mit Fifch

Von 1 großen Krautkopf werden die Blatter abere Salzwasser abgewellt; dann legt man sie auf ein bereit schen treibt man ½ kg Fisch durch den Fleschwitzten Speck, 2 milchgeweichte und ausgedrückte ein wenig Salz, Pfeffer, Majoran und Mehl hinze ein wenig Salz, Pfeffer, Majoran und Mehl hinze bekommt. Dann füllt man sie in die Krautblaner bekommt. Dann füllt man sie in die Krautblaner und läßt sie nebeneinander liegend in einer Brauten eine Senf- oder eine Tomatensoße dazu.

Whatewer problem you

Sauerkraut wird mit Speckwurfeln gar gekocht geschnittene Steinpilze oder Reherl hinem streut man reichlich Petersihe auf das abgeschmeckte Kraut.

Krant and Ruse.
Directl and Buse.
sind a guars Grace.
im Bett, in der Plane.

may have

...someone else had it already!

What did they do?



Dr Rodafinos is a Behavior Change Specialist, an Author and a Keynote speaker. He has spent the last 20 years working as an Academic Psychologist, including long posts as Program Director for Social Sciences, of Psychology Department, and essional Trainer.

We are all born beau abies, adorned by parents and friends, with potential to become real princes or princesses. However some stage, around 30 - for some later, for others even earli of "would-be princes," we beco most of us, inste abits (poor nut don, maladaptive thinking ng the way... and so on. hat we adopt

rince once again? One solution is to low can one revert to being for the kiss of the prince The other is to read this book. people would like to ch ige one or more things in their neir lives, very few individuals have lives. In fact, when examining difficulty finding an area the vould like to improve.

Based on the theories of learning and cognitive behavioural psychology, Dr Ro describes goal setting and behaviour modification techniques that have been applied effectively if educational settings, fitness centers, business organization hospitals, mental health institutions, and prisons.

If you are not happy with yourself or with the conditions in your life, do not lose hope, because you can change - as long as you follow certain steps. Yet, if you do not change your direction, you're going to end up where you're heading (saying ... made in China).



Applied psychological techniques to change yourself - or others.

Angelos Rodafinos, PhD





C



The genie

What would you change

Work
Relationship
Others
Society
Yourself?



Organizations

Management

Employees

Community

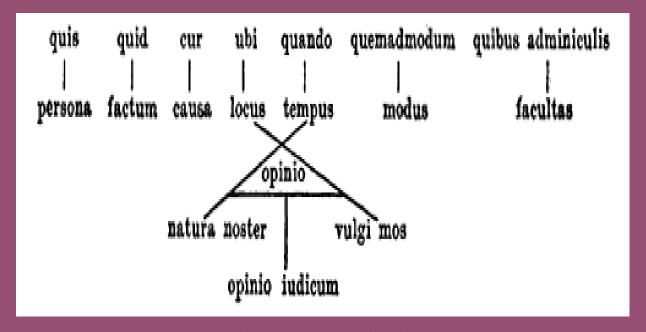




Us

Hermagoras of Temnos

7 "circumstances" as the <u>loci</u> of an issue:



http://en.wikipedia.org/wiki/Five_Ws

Five Ws

VICTORINUS

1. Who

2. What

3. Where

4. When

5. Why

Contents



Can we change? Why don't people 'just do it'?

Can we

change

others?

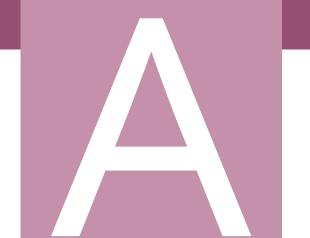
When do people change?

Steps for

effective

change

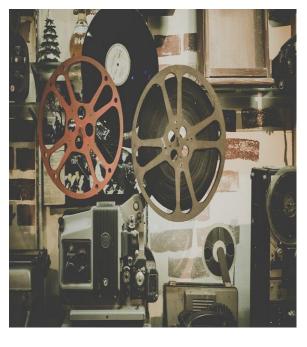
THEORY





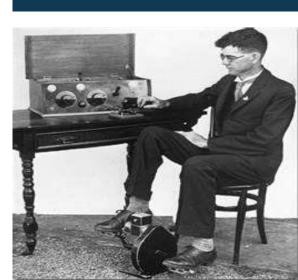
Can people change?

















Have YOU changed?





101fundraising.org

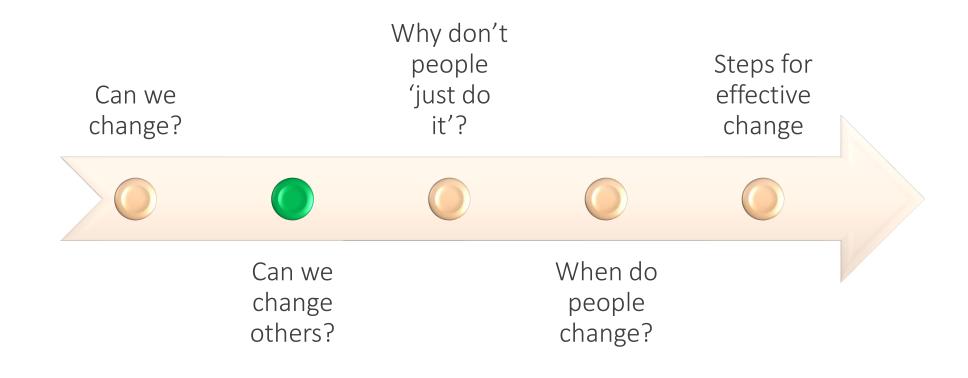






What You've Been Doing ...
You'll keep getting what
you've been getting!

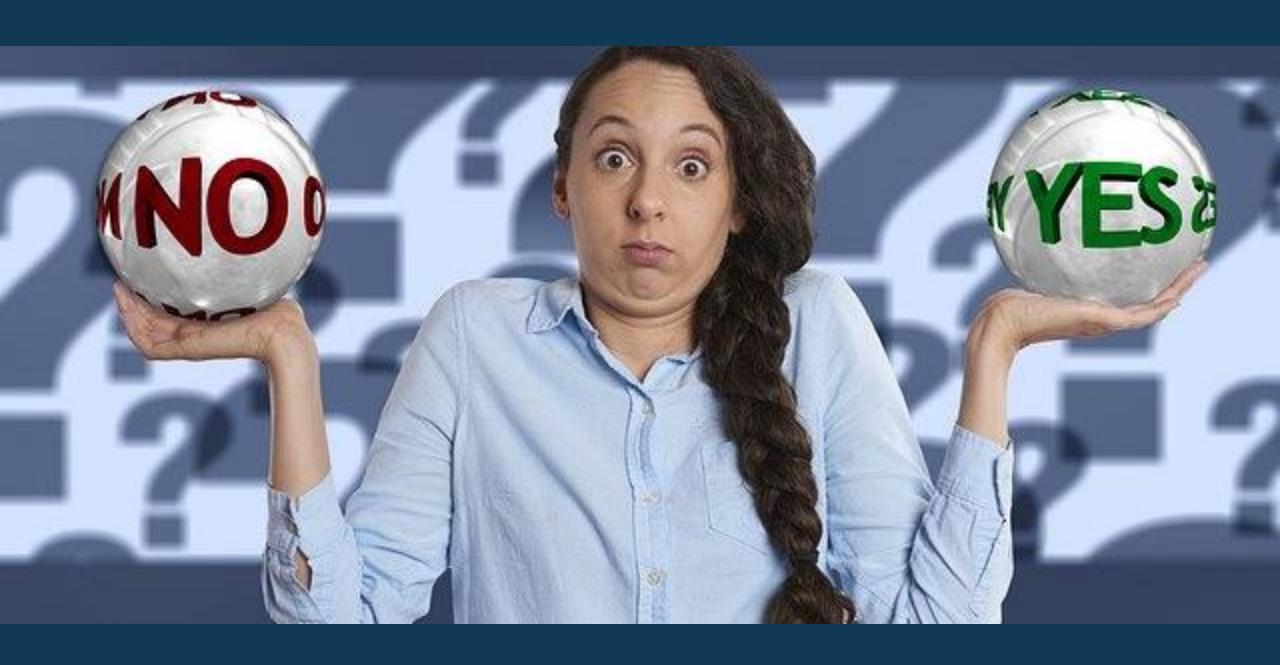
(and not getting what you've not been getting)



That would be nice!



http://img195.imageshack.u



Another light bulb joke...



One...

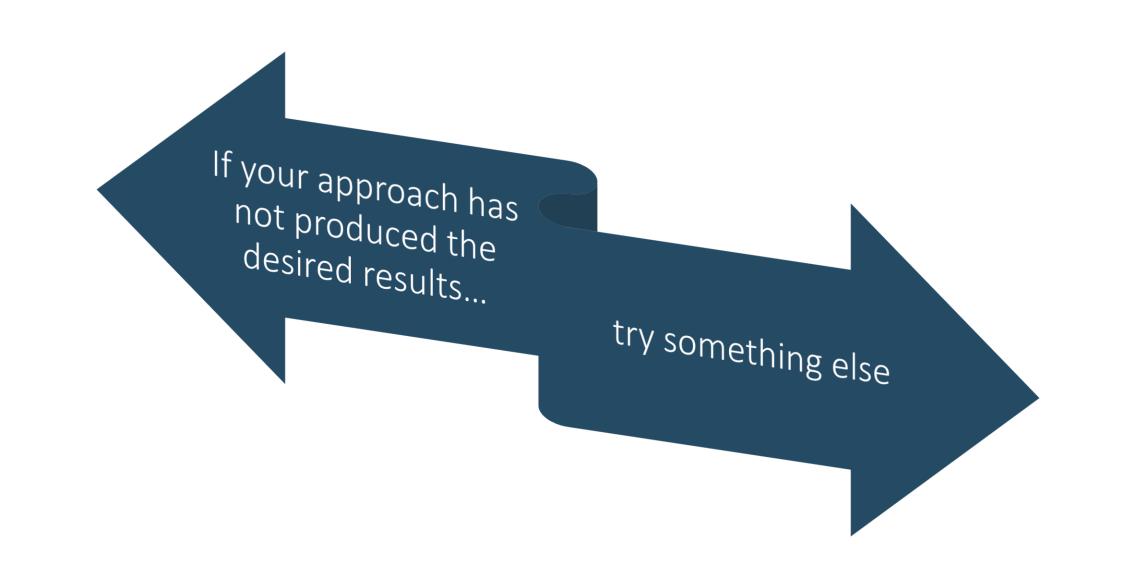
BUT IT'S EXPENSIVE

it takes a lot of time & effort and the light bulb has to want to change!



You can lead a horse to water...





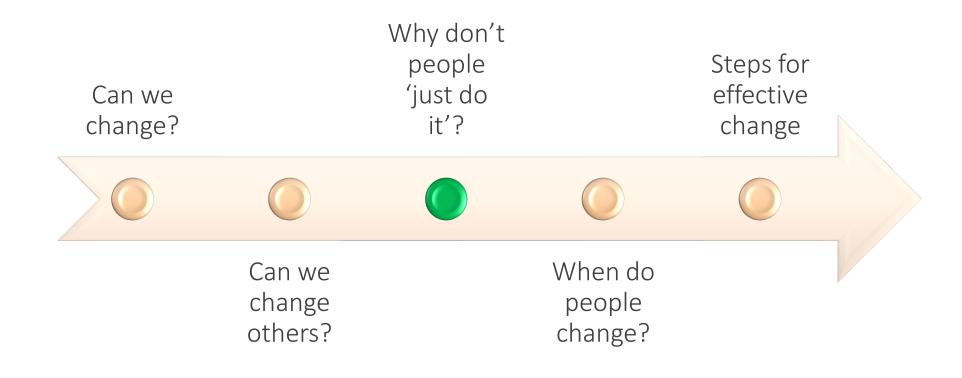
Smokiss



Beware! More smoking ... more kissing.

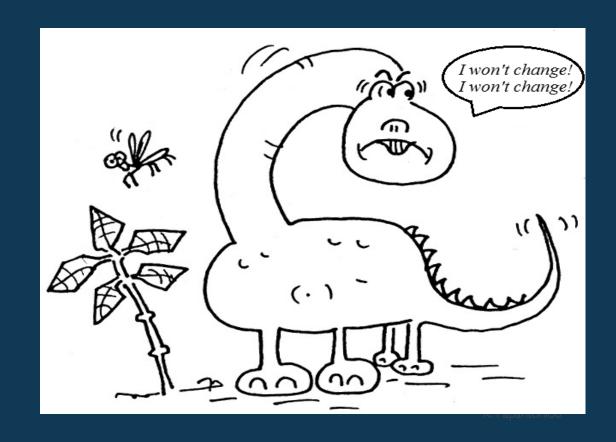
Beeep





Why don't we change?

Dinosaurs disappeared because they were stubborn!

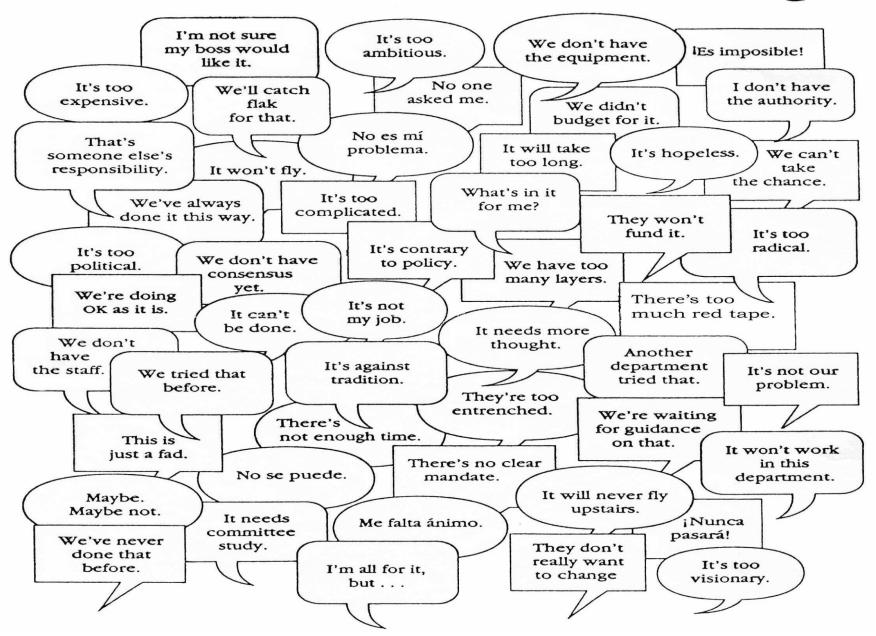


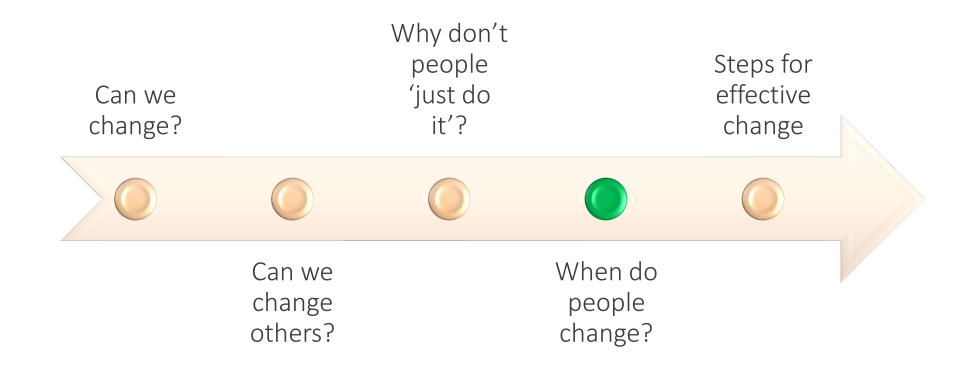
Reasons we do not change

- 1. This is the way we've done it...
- 2. Cannot see the reason
- 3. Needs effort
- 4. We tried and failed
- 5. Performance will suffer
- 6. We feel insecure & uncomfortable
- 7. No one has shown us the steps!



50 Reasons Not To Change





When do people change?

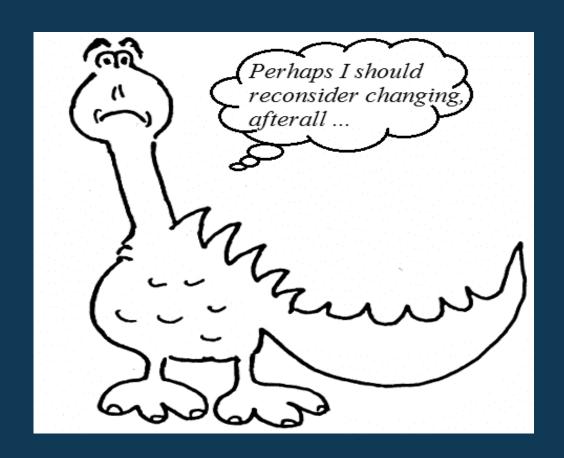


astronet.hu





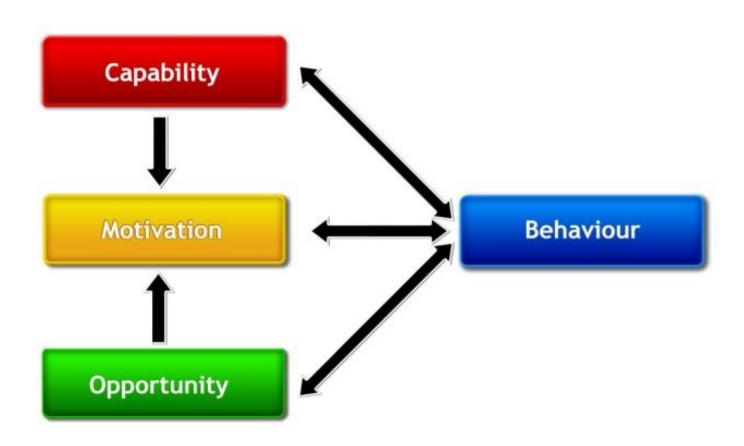
Ready to change?

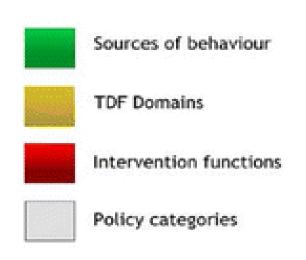


This is a rare photo of Dwayne before he became extinct. As you can see, he was ready to change.



The COM-B system





Soc - Social influences Env - Environmental Context and Resources Id - Social/Professional Role and Identity Bel Cap - Beliefs about Capabilities Opt - Optimism Int - Intentions Goals - Goals Bel Cons - Beliefs about Consequences Reinf - Reinforcement Em - Emotion Know - Knowledge Cog · Cognitive and interpersonal skills

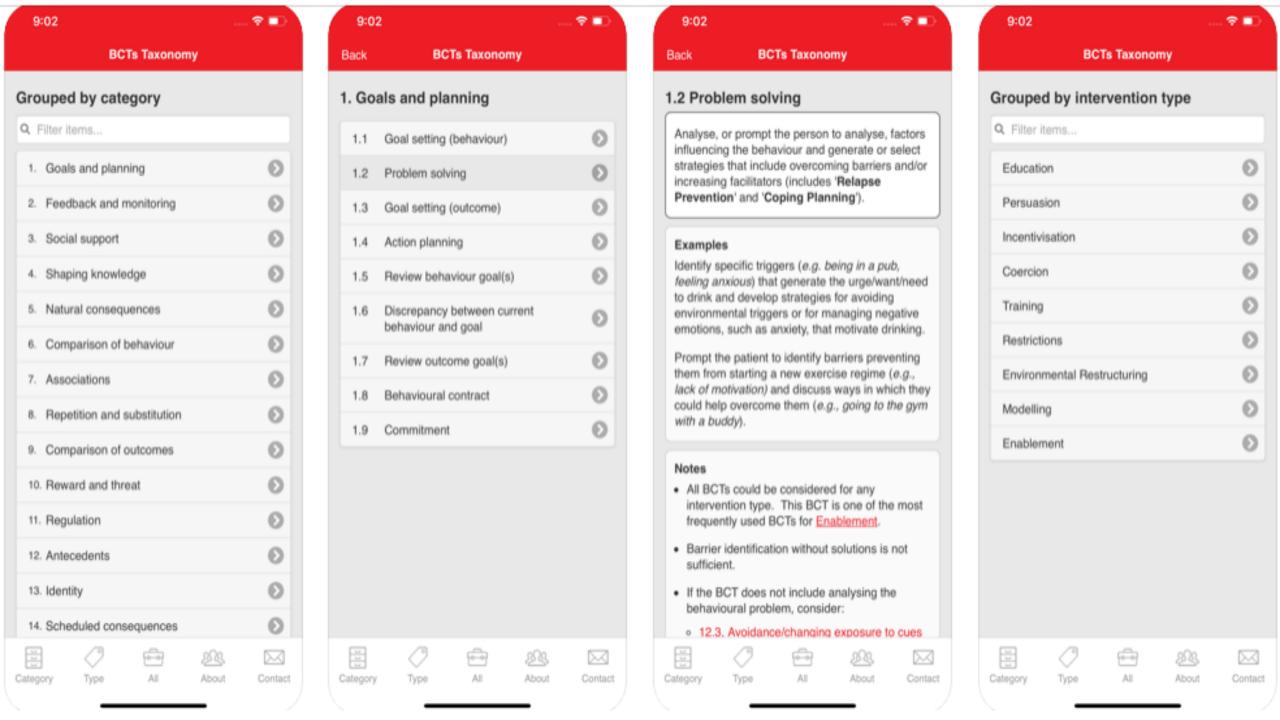
Beh Reg - Behavioural Regulation

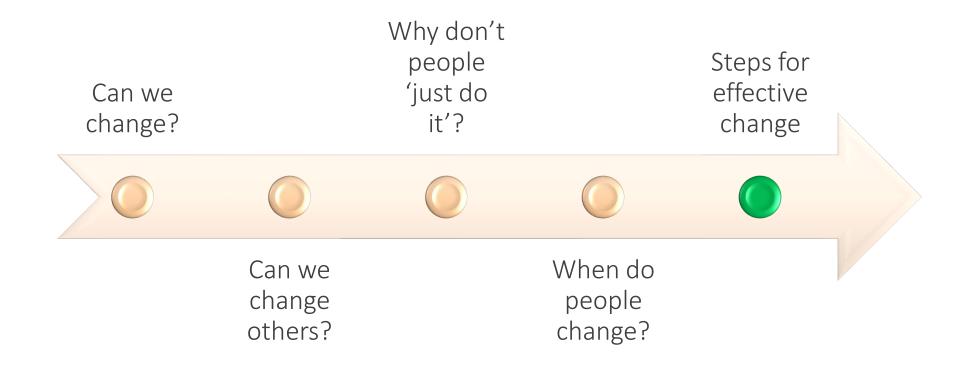
Phys - Physical skills

Environmental/Social planning Guidelines Training **Persuasion** Communication/Marketing PHYS Soc OPRORTUNITY Modelling Fiscal measures **DANYSHOOT** Cog, Mem, Beh Reg ^{In}centivisation **Psychological Physical** Enablement HOUN! Id, Bel Cap, Opt. ors Erntontericulités MOTIVATION Reinf, Em Regulation Legislation Coercion Education Service provision Mem - Memory, Attention and Decision Processes

BCT Taxonomy (v1): 93 hierarchically-clustered techniques

| Page | Grouping and BCTs | Page | Grouping and BCTs | Page | Grouping and BCTs |
|------|--|------|---|------|--|
| 1 | 1. Goals and planning | 8 | 6. Comparison of behaviour | 16 | 12. Antecedents |
| | 1.1. Goal setting (behavior) 1.2. Problem solving 1.3. Goal setting (outcome) 1.4. Action planning 1.5. Review behavior goal(s) 1.6. Discrepancy between current | | 6.1. Demonstration of the behavior 6.2. Social comparison 6.3. Information about others' approval | | 12.1. Restructuring the physical environment 12.2. Restructuring the social environment 12.3. Avoidance/reducing exposure to cues for the behavior |
| | behavior and goal | 9 | 7. Associations | | 12.4. Distraction |
| | 1.7. Review outcome goal(s) 1.8. Behavioral contract 1.9. Commitment | | 7.1. Prompts/cues 7.2. Cue signalling reward 7.3. Reduce prompts/cues 7.4. Remove access to the | | 12.5. Adding objects to the environment 12.6. Body changes |
| 3 | 2. Feedback and monitoring | | reward | 17 | 13. Identity |
| | 2.1. Monitoring of behavior by others without feedback 2.2. Feedback on behaviour 2.3. Self-monitoring of | | 7.5. Remove aversive stimulus 7.6. Satiation 7.7. Exposure 7.8. Associative learning | | 13.1. Identification of self as role model 13.2. Framing/reframing 13.3. Incompatible beliefs 13.4. Valued self-identify |
| | behaviour | 10 | 8. Repetition and substitution | | 13.5. Identity associated with changed |
| | 2.4. Self-monitoring of outcome(s) of behaviour | | 8.1. Behavioral practice/rehearsal | | behavior |
| | 2.5. Monitoring of outcome(s) | | 8.2. Behavior substitution | 18 | 14. Scheduled consequences |
| | of behavior without feedback 2.6. Biofeedback 2.7. Feedback on outcome(s) of behavior | | 8.3. Habit formation 8.4. Habit reversal 8.5. Overcorrection 8.6. Generalisation of target behavior 8.7. Graded tasks | | 14.1. Behavior cost 14.2. Punishment 14.3. Remove reward 14.4. Reward approximation 14.5. Rewarding completion 14.6. Situation-specific reward |
| 5 | 3. Social support | | Section 1 - Court Control Section Section Street | | 14.7. Reward incompatible behavior |





Choices

Every action has an effect



When you blame

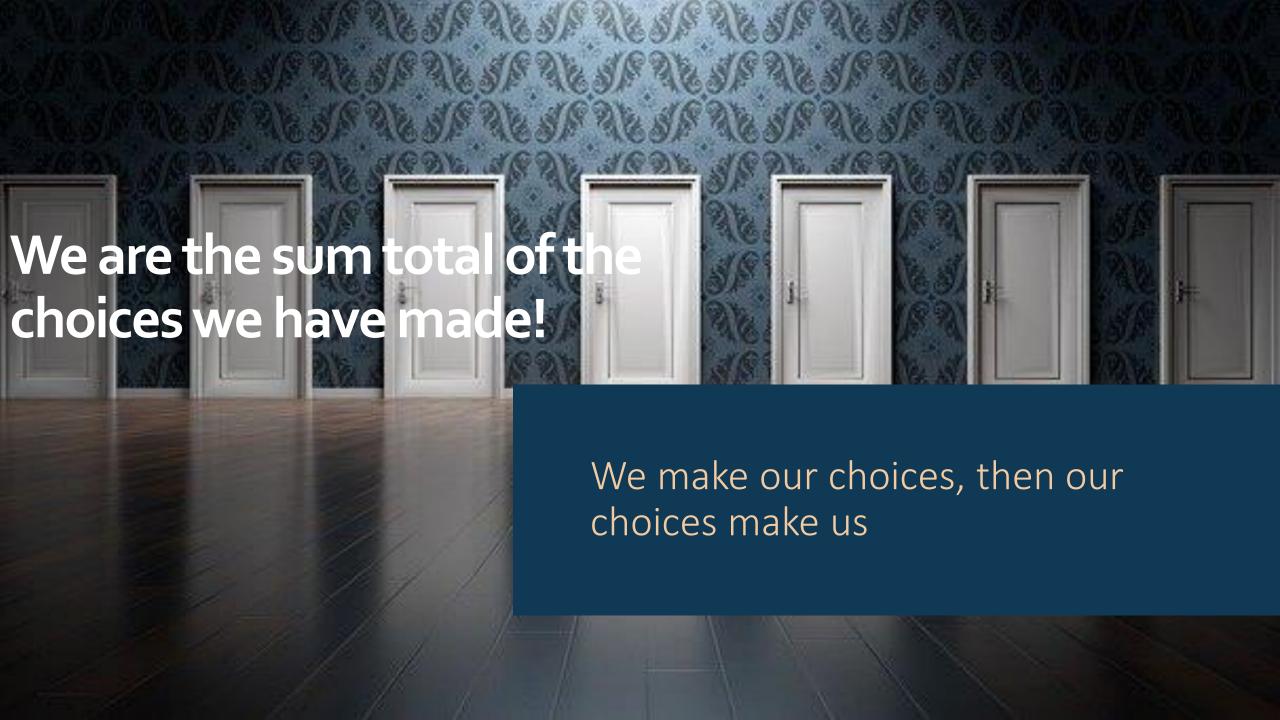
You surrender the power to change

Every time you point a finger

THREE TIMES AS MANY FINGERS POINT YOUR WAY!



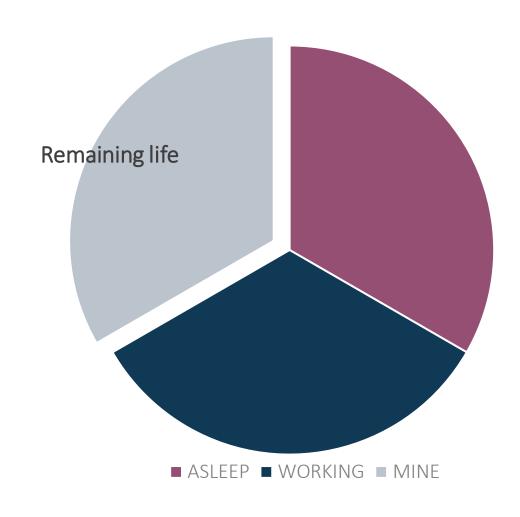
Where is Dr Ro? Clearly, this is all his fault!





The 3X-Formula © Dr Ro

$$80-50 = 30 \text{ yrs.} / 3 = 10 \text{ yrs.}$$







Priorities

Health

Family

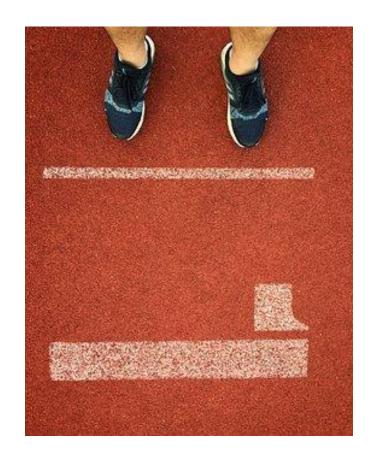
Work

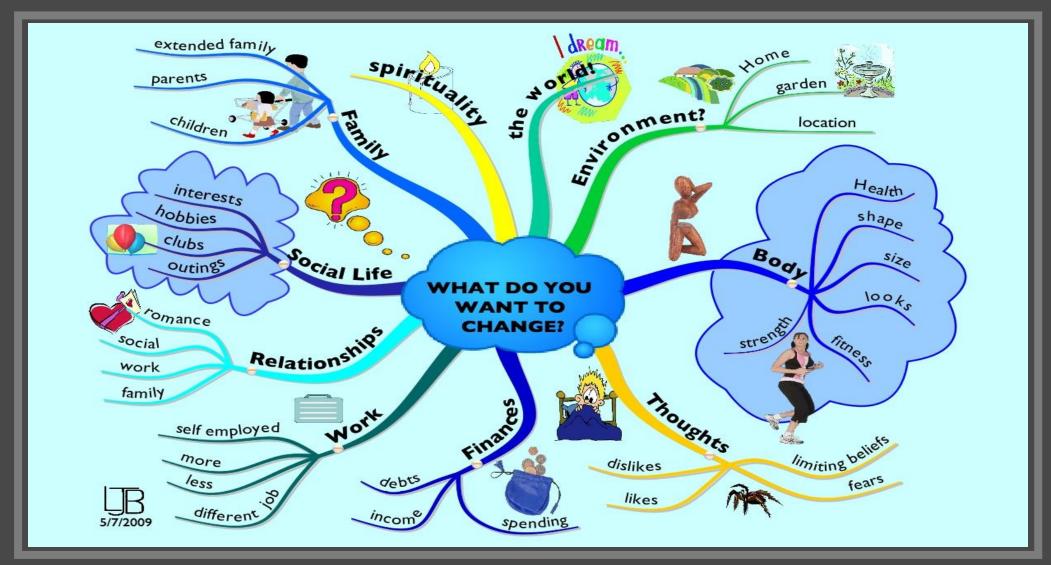
Fun

Environment

How are you doing with your No1?

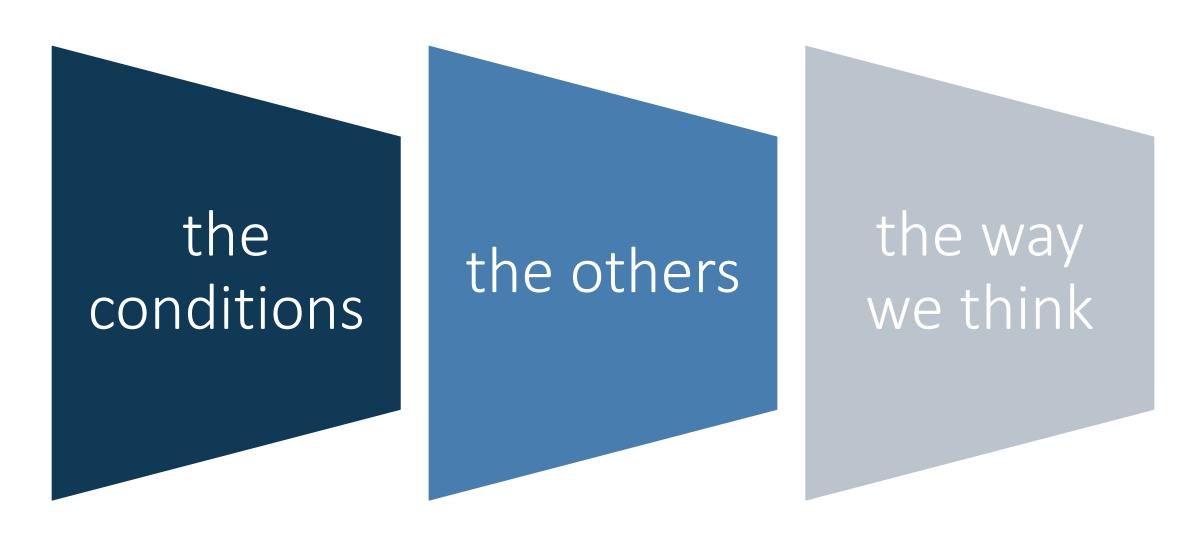
Ensure your daily activity corresponds to your priorities!





positivelifechange.net

What can we change?



THE 81-19 RULE

Find a strong enough WHY



WII-FM

(What's In It For Me)





PUSH

THAT'S WHY WE INVENTED MOTHERS



PRACTICE



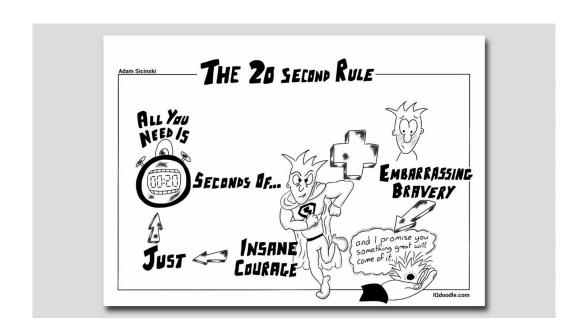


Make the right things easy, and the wrong hard to do.

-K. Sierra

MINIMIZE BARRIERS

-S.Achor



Sleep in your gym clothes





Swap



Ulysses' contract

Delete aps, bookmarks

Remove the batteries

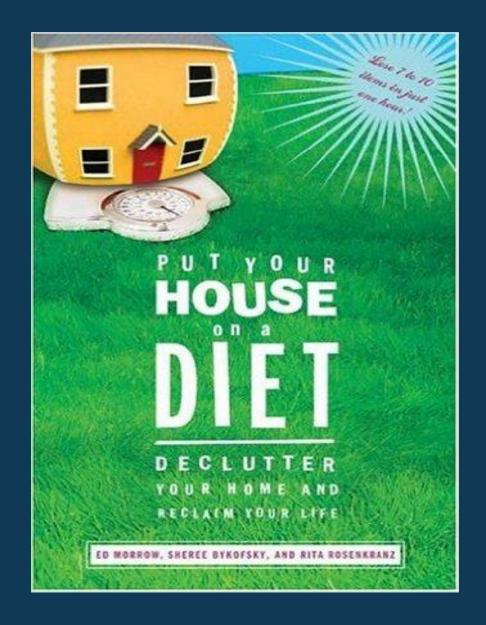
Put on ugly underwear



Herbert James Draper, Wikicommons



Weight management









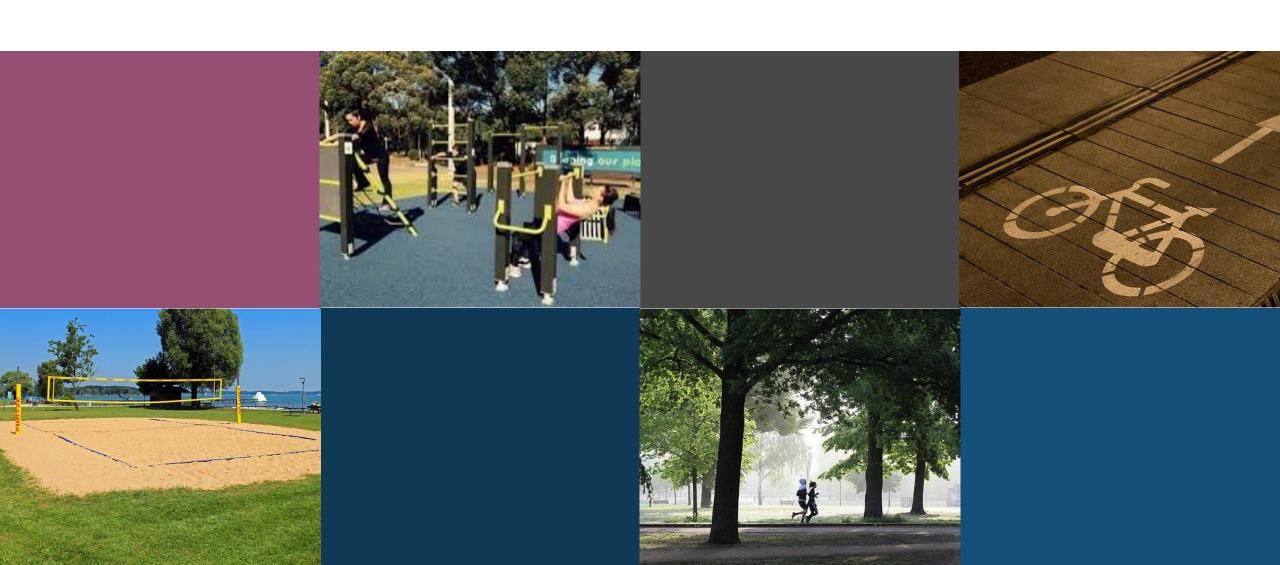
When I go to the loo...

I DO 5 PUSH UPS



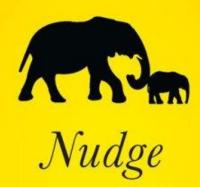


Facilitating conditions









Improving Decisions about
Health, Wealth, and Happiness

Richard H. Thaler and Cass R. Sunstein
...with a new afterword

"One of the few books I've read recently that fundamentally changes the way.

I think about the world." "Steven Levitt, countror of Freekonomies.

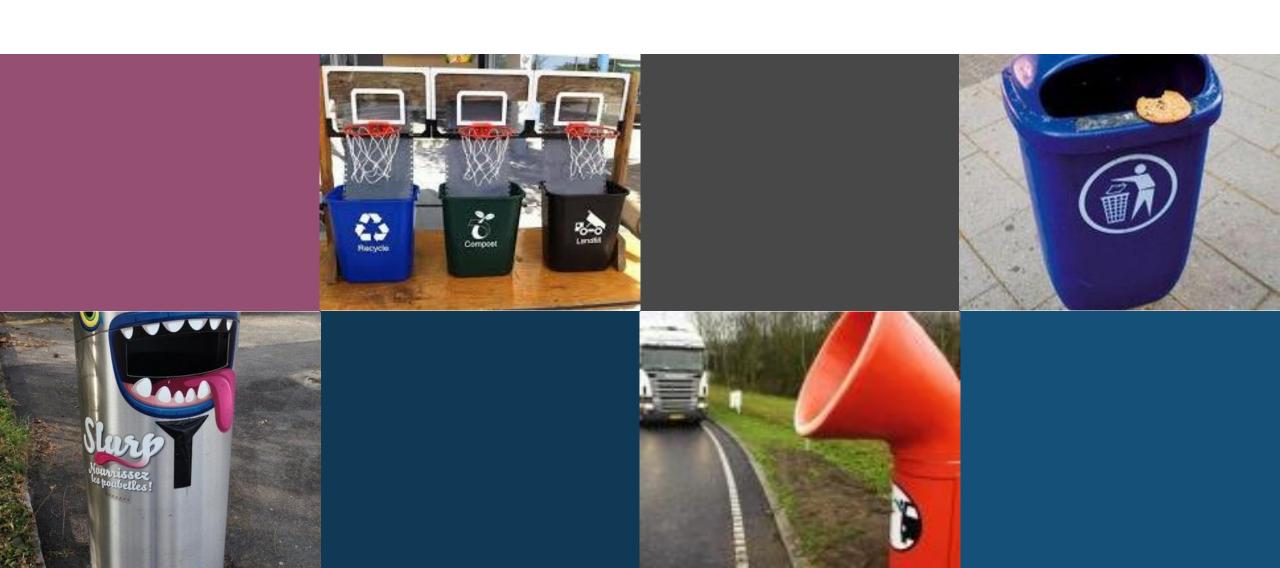
AIM ... FIRE!



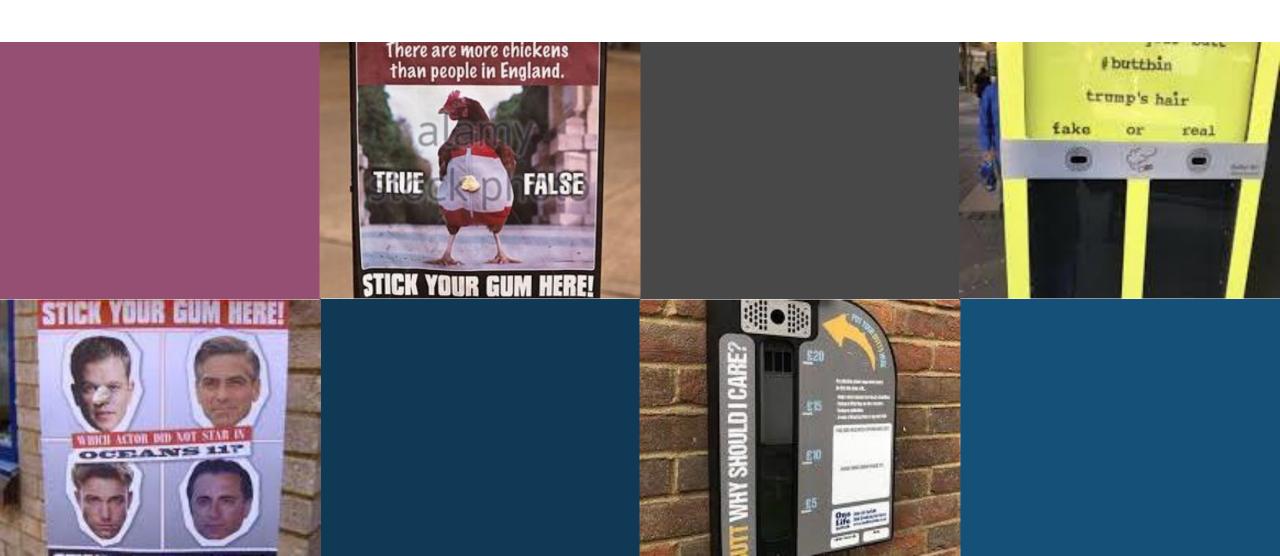


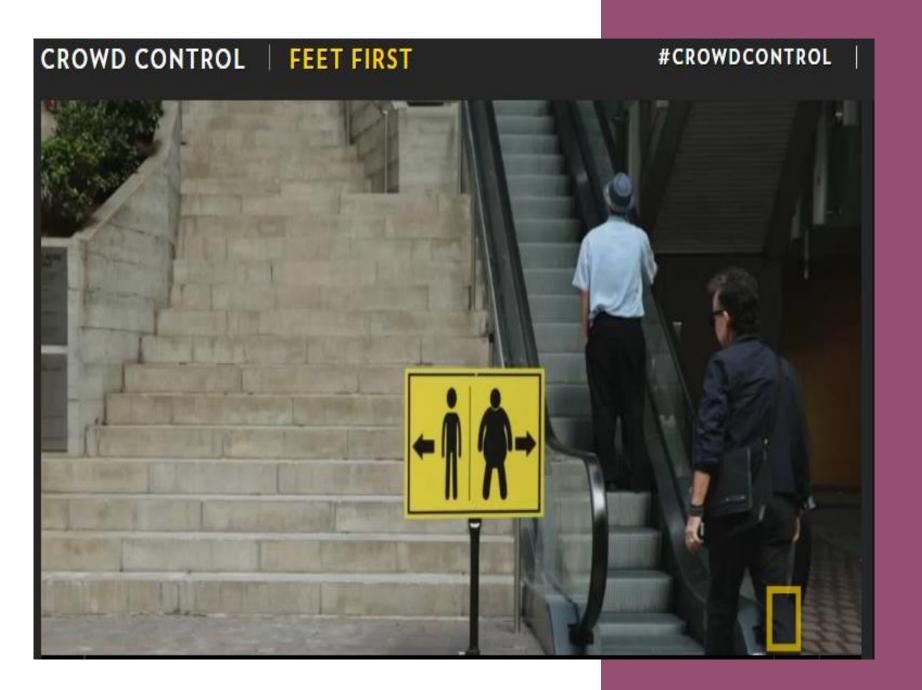


Litter



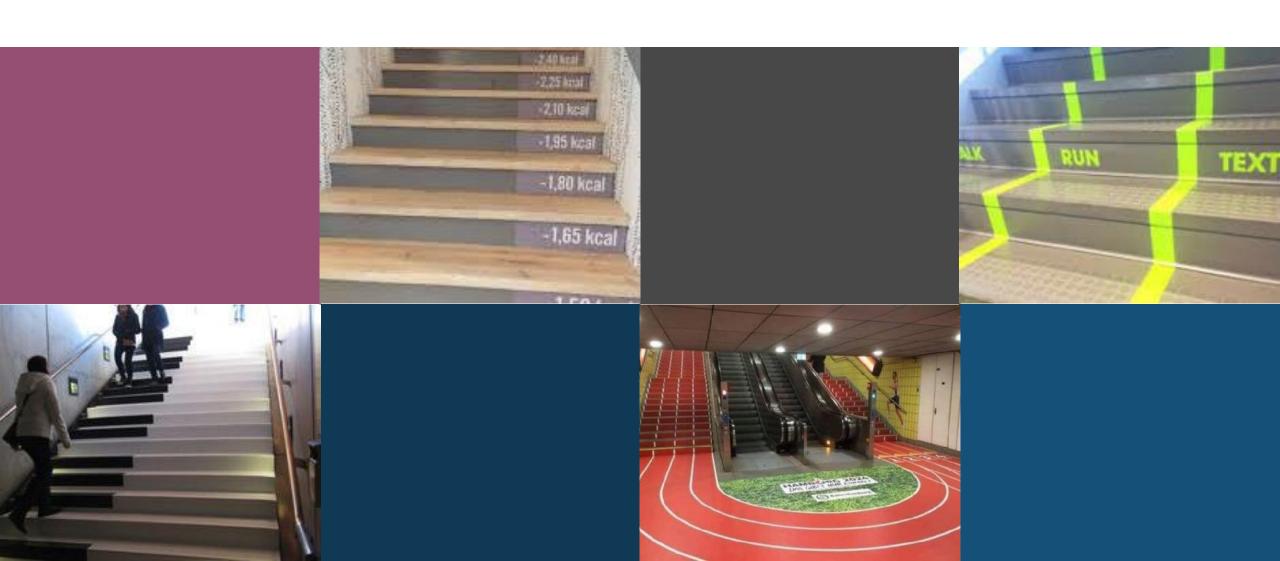
Gums/Butts







Stairs



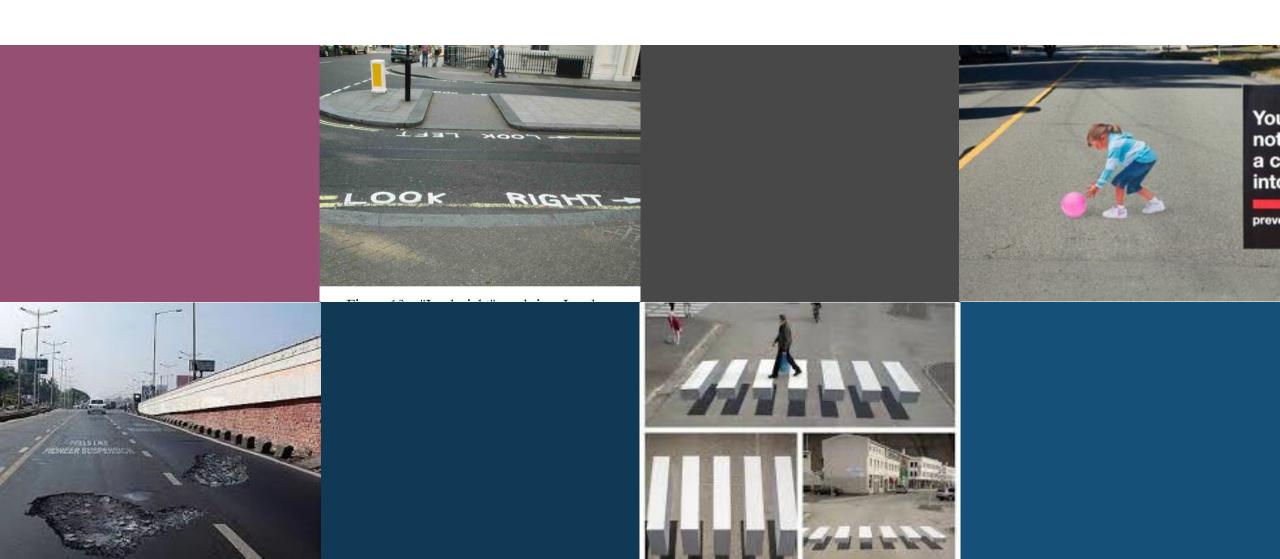
Energy conservation







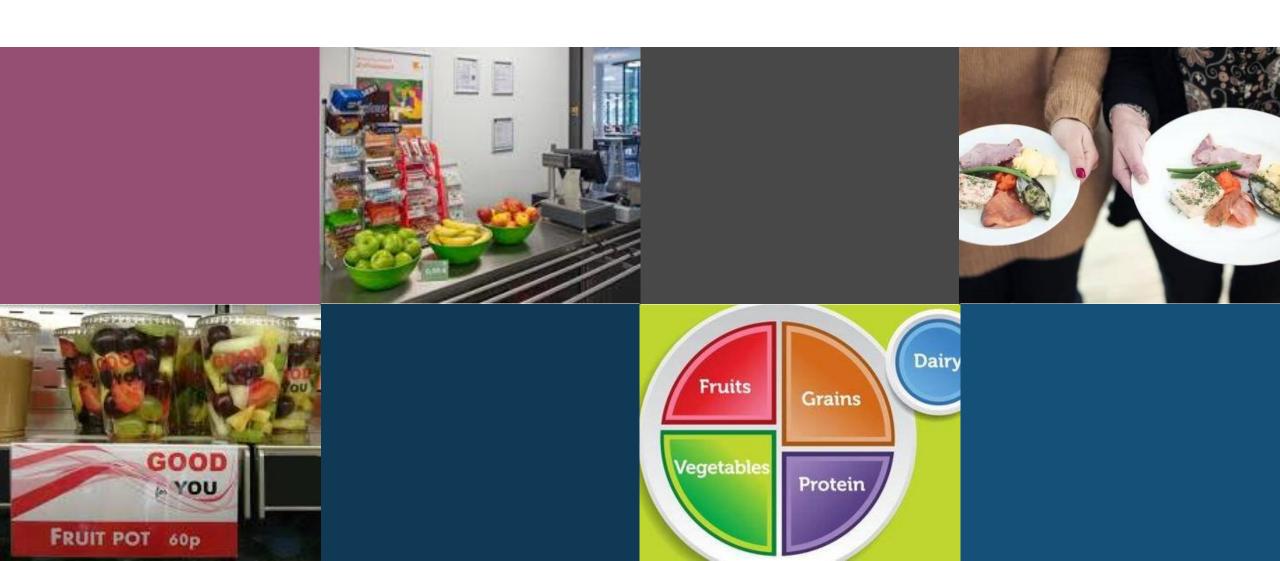
Safety





http://mrsblogsblogs.blogspot.com/2008/08/nudge.htm

Food

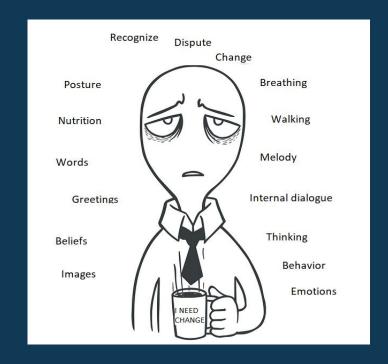




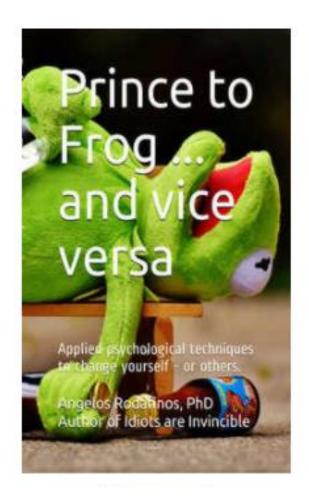
https://au.pinterest.com/pin/261560690832749258/

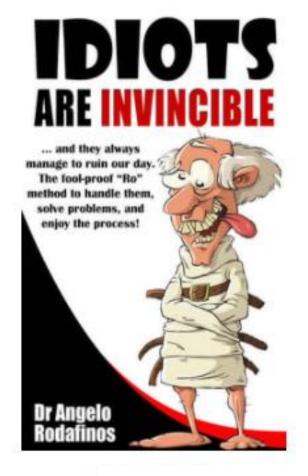
CHANGES

THOUGHTS, EMOTIONS, BEHAVIOUR



'A few minor tweaks and you will be fine,' they said.

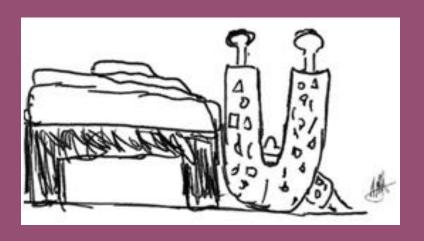




A manual for those who want to change something in their lives or in the lives of people around them.

Improve the quality of your life, changing either a) the conditions or b) your perception of the conditions.

Change the way you get up (Ziglar)



No one is irreplaceable...

THAT'S WHY CEMETERIES ARE FULL!



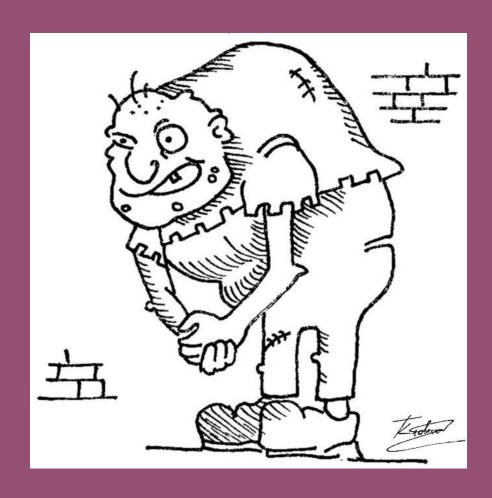
It's a great day to be alive!

Don't judge the day by the weather



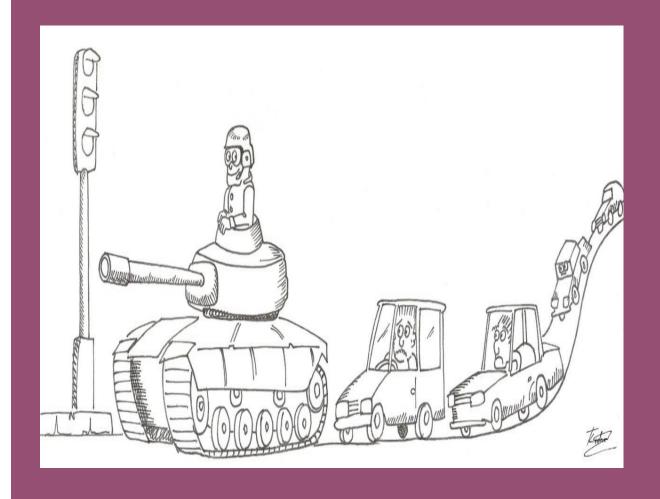
Welcome to London they said ...

Dress your best



Although I may not be the best looking in the group, I always try to look my best in every group! –D. Waitley

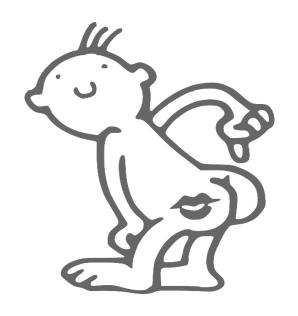
The traffic doesn't care!



ANGER MANAGEMENT



Mike



Mike's imagery training included telling his boss to kiss ... a part of his body.

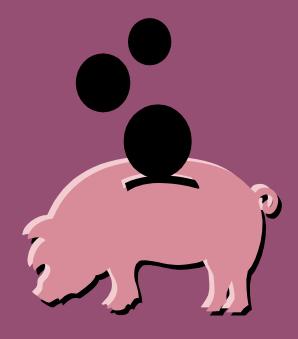
(Be cautious)



This illustration shows Dave—minutes before his boss fired him—applying the renowned cartoon technique that wise self-help gurus have recommended.

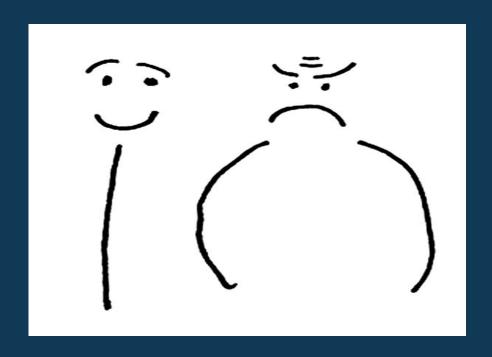
Office drills

COMPLAINTS



Porky the miserable

Reminders



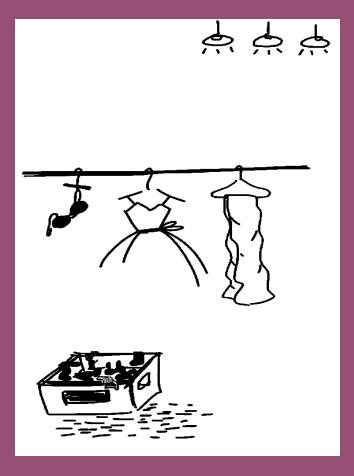
Nothing tastes as good as skinny feels!

Ideal self



Hey gorgeous!

Goals



I wish to have skinny clothes, be able to fit in them and go out with interesting people.

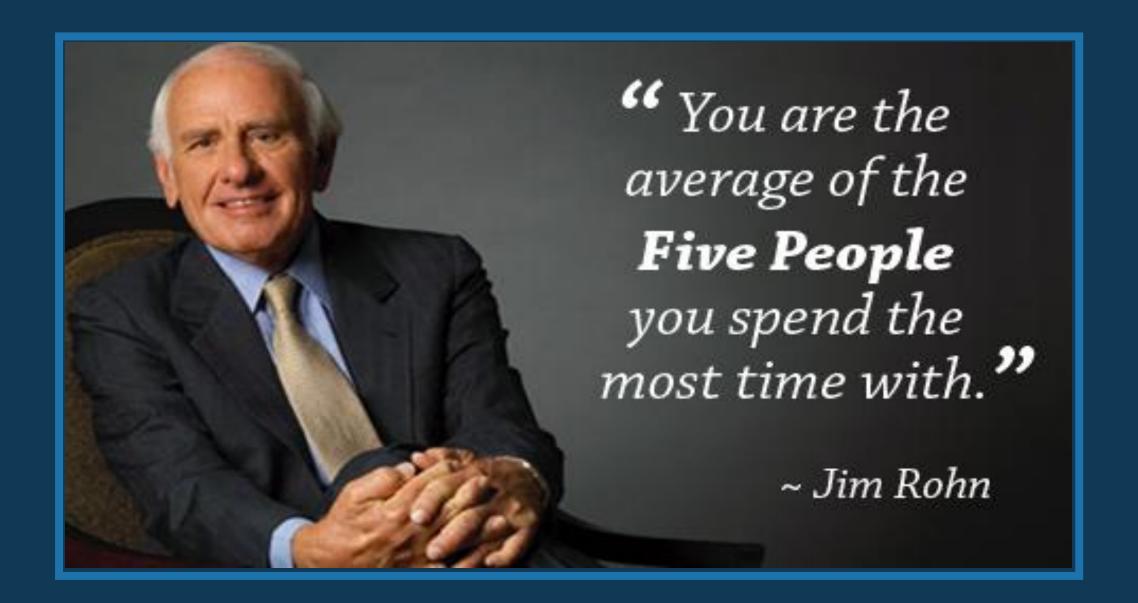
Kitchen drills



Dinner



Let your spouse go out with others. They will put on weight, and ... return to you!



Fly with the eagles



You cannot soar like an eagle when you hang out with turkeys.

Start today



CRAP! I need to "change" NOW!

ANGELOS RODAFINOS, PHD

HOME BOOKS SEMINARS CONSULTING FREE STUFF ABOUT DR RO CONTACT

The SentimenTable©

Change the way you greet others: Here are 160 ways to respond to "Hi! How are you?"

I admit it. I have a soft spot for salutations. And I am tired of routine replies: 'Good, thank you' or 'Not too bad, yourself?'

Here is an idea! Use the 'SENTIMENTABLE,' a collection of random but creative responses to the No 1 question we have to answer (a zillion times) each day:

- Hi, how are you?

Next time someone asks you, pick a word from the table (view next page) to reply:

Terrific, incredible, groovy, buzzing, dazzled!

The drill can instantly shift your current mood (to positive), connect with co-workers, peers and family ...

AND generate a few giggles! It is also a taster that will motivate you to read more on managing your and others' emotions (read more here).



The Sentimen Table©

| | A | В | C | D |
|----|-------------|---------------|-----------------|-------------|
| 1 | ace | effervescent | gifted | mmmm |
| 2 | admirable | elated | glamorous | no 1 |
| 3 | adorable | electrifying | glittering | outstanding |
| 4 | attractive | elegant | glorified | overjoyed |
| 5 | awesome | elevated | glorious | passionate |
| 6 | beaming | empowered | glowing | peaceful |
| 7 | blessed | energized | grand | precious |
| 8 | bombshell | enlivened | groovy | priceless |
| 9 | brave | enomous | handsome | prominent |
| 10 | breezy | enthusiastic | happy | purposeful |
| 11 | bright | euphoric | heavenly | radiant |
| 12 | brilliant | exceptional | heroic | refreshed |
| 13 | bubbly | excited | high | relaxed |
| 14 | buzzing | exhilarated | immaculate | remarkable |
| 15 | calm | exotic | in control | replenished |
| 16 | carefree | explosive | in high spirits | revitalized |
| 17 | champion | exquisite | in love | royal |
| 18 | charismatic | extraordinary | incomparable | seductive |
| 19 | charming | extra-special | incredible | sensational |
| 21 | cheerful | exuberant | infatuated | sexy |
| 20 | cherished | fabulous | intrigued | smashing |
| 22 | chic | fantastic | invigorated | spectacular |
| 23 | collected | fascinated | invincible | spicy |
| 24 | cool | festive | irresistible | splendid |
| 25 | confident | first-class | jolly | stiming |
| 26 | connected | flashing | jovial | stunning |
| 27 | courageous | floating | jubilant | superb |
| 28 | crisp | floral | juicy | superhuman |
| 29 | cuddly | flourishing | kissable | supreme |
| 30 | cute | flowing | knockout | temific |
| 31 | daring | focused | legend | top-quality |
| 32 | dazzled | fortified | lively | unbeatable |
| 33 | debonair | fortunate | loved | unique |
| 34 | decisive | fragrant | luminous | untouchable |
| 35 | delicious | fresh | magnetic | vibrant |
| 36 | delighted | free | magnificent | vigorous |
| 37 | deluxe | fulfilled | marvellous | wonderful |
| 38 | dependable | full of life | muscular | wow! |
| 39 | dynamic | genius | mesmeric | youthful |
| 40 | ecstatic | giddy | mighty | v.i.p. |

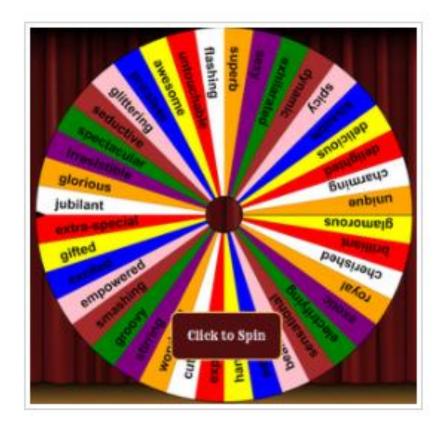
Spin wheels

The online Spin Wheel 1 and Spin Wheel 2 below will produce similar greetings that you can use to reply when others ask you how you are or how you feel. Try them out! Then share them with your friends!

Spin Wheel 1

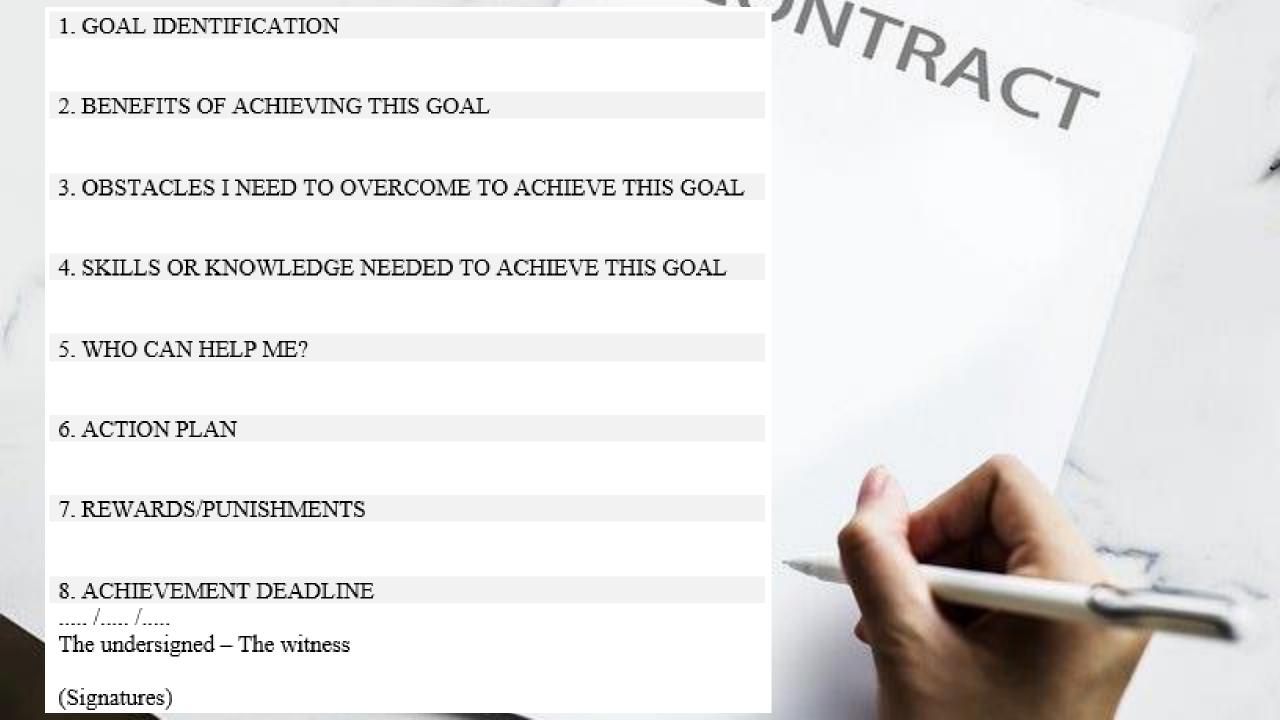


Spin Wheel 2



BACK

NEXT (USER COMMENTS)



ANGELOS RODAFINOS, PHD

HOME BOOKS SEMINARS CONSULTING FREE STUFF ABOUT DR RO CONTACT

Behaviour Change Contract

Contemplating making a change in your life?

Use this simplified seven step method (adapted from Ziglar, 1987). Select your goal. Do not just think about it - write it down using the free online web form below. Tailor it to your needs, choose your rewards/punishments, decide on your plan, set a deadline and submit the form.

You and your nominated 'witness' will receive a copy in your email.

Enjoy the process and your new self!

* Excerpt from the book 'Prince to Frog ... and vice versa. Applied psychological techniques to change yourself - or others.'

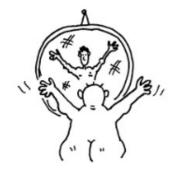
Behaviour Change Contract

Use this form to record your plan and agreed actions. The contract will be emailed to each email address contained in it. Once sent the data will be cleared. If you achieve your goal, the Genie will Name (or nick name) grant you three bonus wishes!

* The text is excerpted from the book 'Frog to Prince and vice versa.' For guide information visit www.rodafinos@weebly.com

*Required

Hello gorgeous! Ready to improve yourself? Here v





Your answer

Enter a valid email to receive a copy of your contract.

Your answer

Date

dd/mm/yyyy

NEXT

Never submit passwords through Google Forms.

Google Forms

This form was created inside Monash Uni

Section 2 of 3

Goal and agreed actions

Complete each of the fields below.

1. Goal *

Identify your goal (one goal at a time). What do I want to change? What do I wish to have, do, become. Be specific.

Short-answer text

2. Why do it *

What will I gain? List the benefits of achieving the goal, and the costs (emotional, health, financial). How will this help me have, do or become what I want?

Long-answer text





Common errors

TOO MANY GOALS

smoking, exercise, diet, drinking, sleeping late ...



http://www.redticketproductions.com/images/euroguide.jpg

Lack of support

NO MORE...LOOK AT THOSE CAKES!



www.thekitchn.com

Out of control



Reinforcement



Contrary to Dr Ro, my research shows that corporal punishment works miracles.

Facilitating conditions



nttp://www.nairaland.com/1482975/what-does-picture-tells-lagos

Consistency over quality or intensity

FOCUS ON ACTIONS, NOT OUTCOMES.



What we do every day matters more than what we do once in a while.

SUMMARY

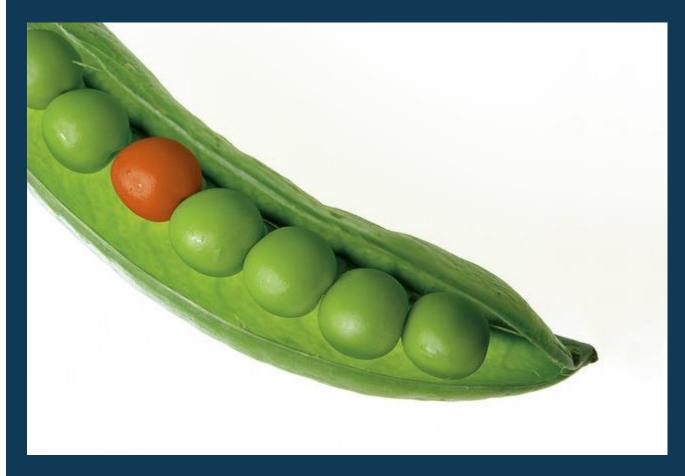


If you keep doing what you've been doing, you're going to keep getting what you've been getting.



Think different

ACT DIFFERENTLY



BE DIFFERENT



She is probably off to play bingo again ...

My grandmother started walking five miles a day when she was 60. At 97, we don't know where the hell she is. -H. DeGeneres

The end

-IS THIS IT, LORD?





www.abc.net.au

-NOT YET!
YOU STILL HAVE 43 YEARS, 2 MONTHS, 8 DAYS...

Radical changes

-BUT... DIDN'T YOU SAY...

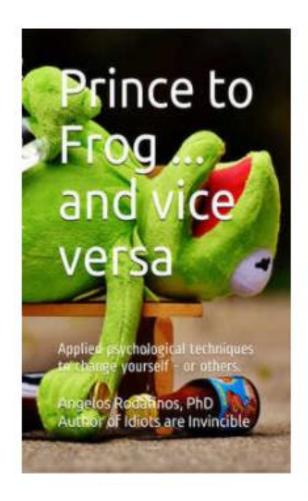


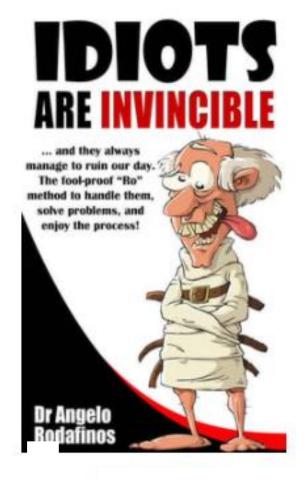
Look at my hairdo! What a waste ...



www.abc.net.au

-OOPS! ...PARDON ME!





A manual for those who want to change something in their lives or in the lives of people around them.

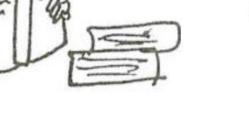
Improve the quality of your life, changing either a)
the conditions or b) your perception of the
conditions.

Books

Seminars

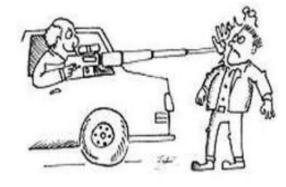
Applications







Dr Ro



Free stuff





should you wish to organise an event, talk, or party with Dr Ro

